

Hospital Fairview Hospital	City/Town Great Barrington	County Berkshire	Hospital Type [1] Community, Disproportionate Share	Fiscal Year End[6] 9/30/2014	Number of Months Data 6 Publish Date 7/1/2014		
Financial Performance Indicators	FY10	FY11	FY12	FY13	FY14Q2	MA Industry Median FY14Q2	North East US Median FY12 [2]
Profitability[7]							
Operating Margin	1.65%	4.09%	4.73%	4.96%	5.91%		2.19%
Non-Operating Margin	1.30%	1.62%	0.92%	5.19%	2.60%		0.08%
Total Margin	2.95%	5.72%	5.66%	10.15%	8.51%		2.80%
Operating Surplus (Loss)	\$667,671	\$1,774,974	\$2,175,434	\$2,366,489	\$1,401,719	--	--
Total Surplus (Loss)	\$1,191,130	\$2,479,072	\$2,600,706	\$4,844,682	\$2,019,389	--	--
Liquidity							
Current Ratio	1.04	1.01	1.02	1.00	1.03		1.57
Days in Accounts Receivable	38	37	42	45	43		42
Average Payment Period	31	36	42	29	35		66
Solvency/Capital Structure							
Debt Service Coverage (Total) [3]	4.8	6.9	7.4	13.4	--		3.6
Cash Flow to Total Debt [4]	20.9%	32.9%	32.9%	47.7%	--		19.0%
Equity Financing	31.4%	35.3%	42.3%	51.8%	57.0%		44.4%
Other							
Total Net Assets	\$9,206,953	\$10,077,084	\$13,803,612	\$19,301,055	\$21,466,153	--	--
Assets Whose Use is Limited	\$14,158,112	\$14,049,619	\$16,004,040	\$18,032,254	\$19,275,631	--	--
Net Patient Service Revenue [5]	\$39,162,376	\$41,845,111	\$44,224,749	\$44,425,160	\$22,553,737	--	--

FY14Q2 filings are based on hospital's unaudited or internal financial statements.

Data Sources: Data drawn from CHIA quarterly and annual filings.

CAVEATS: Annual data is reconciled to Audited Financial Statements. CHIA filings may not reflect all of the financial resources available to the hospital -- for example, resources available through associations with foundations or parents/affiliates. Financial information must be interpreted within the context of other factors, including, but not limited to, management plans, reimbursement changes, market behavior, and other factors affecting performance. Hospitals may not report data for all metrics listed above. Profitability percentages may not add due to rounding.

Notes:

[1] According to the Medicare Payment Advisory Commission (MEDPAC), a major teaching hospital and Academic medical centers, are those hospitals with at least 25 FTE residents per 100 inpatient beds.

[2] Northeast US 2012 Median data publishing in the "Almanac of Hospital Financial Operating Indicators", 2013 OPTUM

[3] Blank value indicates a facility with no current long term debt in the period covered. Ratio not reported on a quarterly basis.

[4] Earlier ratios have been revised to return a ratio even if there is no long term debt. Ratio not reported on a quarterly basis.

[5] Net Patient Service Revenue includes Premium Revenue.

[6] The fiscal year for Cambridge Health Alliance, and Mercy Medical Center ends on 6/30. Metro West Medical Center, Saint Vincent Hospital and the Steward Hospitals ends on 12/31. The most recently available data as of March 31, 2014 is used for the hospitals that do not have September 30th year ends.

[7] Beginning with FY13, the provision for bad debt is reported as a deduction from patient revenue. This format differs from FY12 where this amount is reported as an expense.